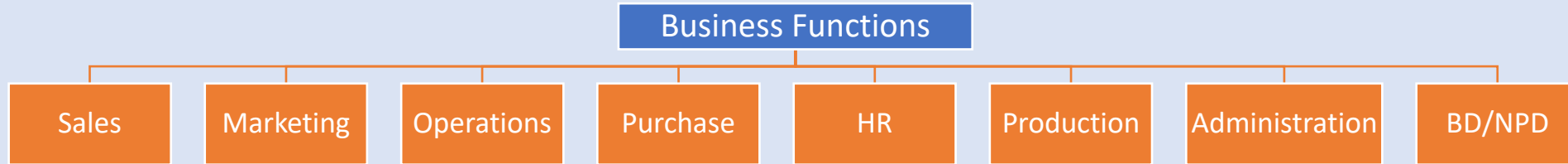


Training Objective

Financial Knowledge & Skill Enhancement of Managers across all departments



Roles aligned with financial information's

Finance Interaction with Functions	Sales & Marketing	Purchase	Operations & Production	NPD/Costing	HR
Financial performance / Profitability/	<ul style="list-style-type: none"> Customer Pricing Commodity Adjustment Red Part Correction 	<ul style="list-style-type: none"> Price negotiation Purchase orders 	<ul style="list-style-type: none"> Operations financials health status Product profitability Cost optimisation Supplier Negotiation 	<ul style="list-style-type: none"> VAVE Saving Projects 	<ul style="list-style-type: none"> Employee cost Staff Welfare cost Actuary Valuation
Cash flow	<ul style="list-style-type: none"> Customer collections/ Overdues 	<ul style="list-style-type: none"> Vendor Payments / Overdues 	<ul style="list-style-type: none"> Vendor Payments 	<ul style="list-style-type: none"> Vendor Payments 	<ul style="list-style-type: none"> Vendor Payments
Budgeting	<ul style="list-style-type: none"> Sales Budget Expense Budget 	<ul style="list-style-type: none"> Capex Budget Procurement Budget 	<ul style="list-style-type: none"> Production Planning Capex Budget Expenses Budget 	<ul style="list-style-type: none"> New Projects Budget 	<ul style="list-style-type: none"> Headcount Budget MPC Budget
Investment Decisions	<ul style="list-style-type: none"> Tooling investments 	<ul style="list-style-type: none"> Capex Purchase negotiations Budget 	<ul style="list-style-type: none"> New Project/Existing expansions Maintenance Expenses Productivity Improvement 	<ul style="list-style-type: none"> New Customer Quotation 	<ul style="list-style-type: none"> Productivity Improvement
GST (Compliances)	<ul style="list-style-type: none"> Supplementary Invoices E Way Bill 	<ul style="list-style-type: none"> Input Credit Eligibility Vendors in Default 	<ul style="list-style-type: none"> Input Credit 	<ul style="list-style-type: none"> Input Credit Eligibility Vendors in Default 	<ul style="list-style-type: none"> Input Credit Eligibility Vendors in Default

Training Content

Contents of Annual Report

Financial Statements:

- Balance Sheet: Statement of operation/profit
- Income Statement: Statement of Financial position
- Cash Flow Statement: Statement of cash inflows and outflows

Ratio Analysis:

- Liquidity Ratios (Current & Quick Ratio)
- Profitability Ratios (Net profit ratio, Return on Sales, EBIDTA margin, Return on equity, Return on capital employed, P/E ratio etc)
- Solvency Ratios (Capital Structure Ratios, Coverage Ratios)
- Activity/Turnover Ratios (Total assets, Fixed asset, Working capital, Receivables turnover ratio, etc.)

Budget (Definition, Types, Techniques, Process)

Capital Budgeting (Definition, Types, Techniques, Process)

Cost Statement & BEP Analysis

Special Topics (Commodity, Cost Savings, Best Practices in Finance, Hedging etc)

NOTE: Each topic is explained with Illustrative Examples followed by electronic Q&A Session

Training Calendar & Glimpses

Heads	Details	
Name of the Training	Finance for Non-Finance Managers	
Zone	West- Pune	North- Gurugram
Date of the Training	18 th Jul 2023	21 st Nov 2023 (Planned)
Trainer's Name	Mr. Rishi Luharuka - CFO, Head Strategy and Sustainability (Gabriel India Limited) Mr. Roshan Jha - Senior Manager (FP&A - Anand Corporate)	
No of Participants	32	TBC
No of Companies	10	TBC

